



Nathaniel Simpson

Business Development Associate

Nathaniel joined the firm in 2025 as a Sales Assistant, where he supports the business development team by coordinating schedules, preparing materials, managing communications, and handling follow-up tasks. His organizational skills and attention to detail help drive sales growth, maintain client satisfaction, and ensure team efficiency, contributing to the company's overall success.

Before joining MainStreet Advisors, Nathaniel gained experience in the financial services sector. He began his career in retirement distributions at The Millennium Trust Company before transitioning to Northern Trust as an Asset Servicing Representative. More recently, he worked as a Proposal Writer at Northern Trust, collaborating closely with the marketing team. Additionally, he has developed expertise in project management, client service, and technical trade support.

EDUCATION

Western Illinois University, Bachelor of Business Finance